

CONTENTS

Overview of interviews 7

Preface 9

A letter from Procurement Leaders by David Rae 11

The survivalists guide to Procurement 4.0 15

Discover your blind spot beyond tier 1 25

Stop groping in the dark for innovation 45

Solving the 4.0 leadership challenge 99

The truth lies in the cloud 121

Push the button 165

Abbreviations 167

About the authors 169

Notes 171

Index 173